# Amol Nandgaonkar

+91 7666984571 | amol.nandgaonkar@outlook.com | linkedin.com/in/amol-nandgaonkar

---

## SUMMARY

Accomplished Product Manager with 8+ years of experience building and scaling B2C and enterprise digital platforms across fintech and healthcare. Proven track record of launching AI-driven products, driving 8x user growth, improving engagement and retention, and delivering measurable business outcomes through data-driven decision making, OKRs, & cross-functional leadership.

---

## WORK EXPERIENCE

**ICICI Prudential Asset Management Company** — **Mumbai**
*Product Manager (Growth)* — *Mar 2024 – Present*

Scaled the distributor product ecosystem for India's 2nd-largest asset management company by leading a pod of 3 PM/analysts

- Owned product strategy & roadmap for **B2C mobile and web apps serving 80K+ users**, aligned to enterprise goals
- Defined **OKRs and North Star metrics**, driving sustained improvements in acquisition, engagement, & retention
- Built **AI Customer Behaviour engine (RAG + LLM)**, enabling personalization & increasing engagement by **30%**
- Led the **end-to-end launch of a super-app platform** with unified authentication across **3 business lines**, increasing cross-product adoption by **~30%** and lifting **MAU by ~20%** across verticals
- Delivered **GenAI-powered WhatsApp & Chatbot**, reducing average resolution time by **35%**, improving **NPS by 20**
- Optimized **onboarding and transaction funnels** using cohort analysis, experimentation, & Google Analytics insights, eliminating key drop-offs and driving **~25% revenue growth**
- Conceptualized and launched **a gamified rewards and performance dashboard**, improving distributor retention by **50%+** and driving a **10% uplift in net sales**
- Spearheaded **a full-scale UI/UX revamp** across **2+ apps**, resulting **~50% improvement in** acquisition & retention
- **Owned go-to-market strategy in partnership with Marketing and Sales**, defining target cohorts, positioning, and in-product activation levers to increase digital adoption by **~10%**
- Led cross-functional teams (engineering, UX, marketing, compliance) & influenced senior business stakeholders

**Optum Global Solutions (UnitedHealth Group – Fortune 5)** — **Bangalore**
*Technical Product Manager* — *May 2022 – Feb 2024*

Managed product development life cycle of innovative products in fast paced health-tech organization in alignment with goals

- Led development and scale-up of high-traffic platforms supporting **25K+ concurrent users**
- Drove cloud Migration of applications to **Azure cloud**, reducing downtime **30%** and scaling user base **8x**
- Conducted **A/B testing and persona-led UX**, improving search performance **80%** and conversion rates
- Authored **PRDs**, prioritized backlogs & executed roadmap aligned to business **OKRs** to deliver roadmap commitment
- Conducted **competitor, market, and AI trend analysis** across **3+ B2B products and 4 healthcare segments**, identifying and recommending **10+ portfolio enhancements**
- Built **Tableau dashboards** to analyse usage pattern enabling platform consolidation and delivering **60%+ cost savings**
- Designed AI-driven wound care solution business case, reducing operational costs **40%**

**Capgemini** — **Mumbai**
*Associate Consultant* — *Jul 2016 – Jun 2020*

- Liaised with 6+ leads & managers, 3 cross-functional teams, achieved **Delivery Value Improvement (DVI) of 10 %**
- Single-handedly implemented End-to-End Software Testing Life Cycle managing **25+ releases with 2 clients**
- Led a team of 5+ QAs, fast-tracked testing with savings of 10K+ man-hrs./yr. while delivering **20+ sprints**

---

## EDUCATION

**Indian Institute of Management Bangalore** — *2022*
Masters of Business Administration

**Rajiv Gandhi Institute of Technology, Mumbai** — *2016*
Bachelor of Engineering (Electronics & Telecommunications)

---

## CERTIFICATIONS

SAFe 6 Product Owner/ Product Manager by Scaled Agile (2025)

---

## SKILLS

**Core Competencies** : Product Strategy | Roadmaps | OKRs | PRDs | User Hypothesis & Experimentation | Market & User Research | AI prototyping | A/B Testing | Agile/Scrum Methodologies | Data Analysis & Visualization

**Tools**: JIRA |Confluence | Figma | APIs | Notion |Mixpanel | Tableau | Power BI | Google Analytics | SQL | Balsamiq Canva AI |